

Technical skills for Sovereign Wealth Funds, Investment Authorities and Principal Investment Boutiques

Dubai | Hong Kong | London | New York | Riyadh | Shanghai | Singapore

Technical skills for Sovereign Wealth Funds (SWF) and investment authorities

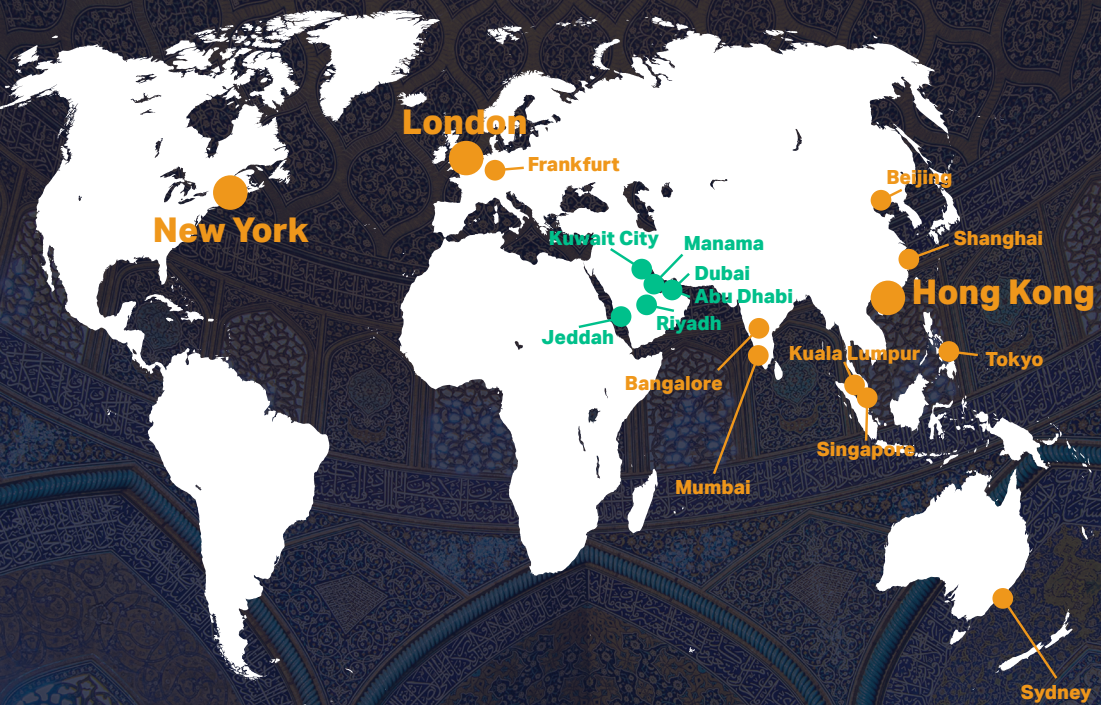
Over the last couple of years, we have established ourselves as the world's leading provider of technical skills to SWFs and investment authorities globally.

Our programs can be tailored to the specific investment objective and criteria of your organization. We train your professionals on how to source and value investments. We can also train on how to structure and finance potential investments.

Skills delivered to SWFs and investment authorities

- Understanding the financials of potential investments
- Financial modeling
- Modeling various investments from scratch
- Modeling for a range of sectors including:
 - Technology companies
 - Oil and Gas
 - Luxury goods
 - Infrastructure and Industrials
- Modeling from scratch for a range of sectors/companies:
 - Tesla
 - Netflix
 - LVMH
 - Burberry
 - Adidas
- Relative and absolute valuation techniques
- Mergers and acquisitions
- Private equity investments and leveraged buy-out (LBO) modeling
- How to structure investment proposals
- Green light vs. red light: effective and sustainable investment appraisals
- Structuring the deal: executing an investment
- Valuing the investment portfolio
- Portfolio analysis
- Understanding credit risk in an investment portfolio
- Capital markets
- Derivatives/hedging/hedging tools
- Hedge funds and hedge fund strategies
- Exiting principal investments

A consultation to discuss the requirements of your curriculum is highly recommended in order to establish the best possible learning pathway for you. We specialize in offering a completely customizable program that adheres to the interest of your specific asset portfolio and long-term vision.



About us

For over 20 years we have been equipping analysts and associates with core skills for banking and finance. During the last 10 years we have added several Sovereign Wealth Funds and investment authorities to our client base. Our clients include the top ten investment banks, some of the biggest private equity firms in the world and, the top Sovereign Wealth Funds, investment authorities and principal investment boutiques.

The best starting point to develop technical financial skills and expert knowledge is an AMT Training course. Whether you're looking for training programs for interns, new hires or senior board level executives, we provide the best starting point to develop the required technical financial skillset. AMT Training is dedicated to performance and career enhancing development with a deliberate investment in providing portable knowledge.

CPD – whenever you need it

Throughout their careers, finance professionals need access to continuing professional development. As such AMT is the preferred training partner for most of the world's leading financial organisations. Our highly regarded in-class training, online resources and support materials are available whenever and wherever you need them – which explains our hard-earned reputation as the leader in our chosen field.

Global experts

AMT's network of offices spans EMEA, AsiaPacific and the Americas. Our middle eastern client base has grown rapidly over the last couple of years and continues to expand. Our people have first-hand experience of investment

banking, sales and trading, investment and asset management as well as private equity. As such we deliver technical financial expertise and the experience necessary to make in-formed choices to help execute investment decisions.

Experienced client service managers, working out of our offices in London, New York and Hong Kong, provide local support for customers across the world's largest financial centres. With offices strategically located in Europe and Asia we are already providing first class support to our Middle Eastern clients.

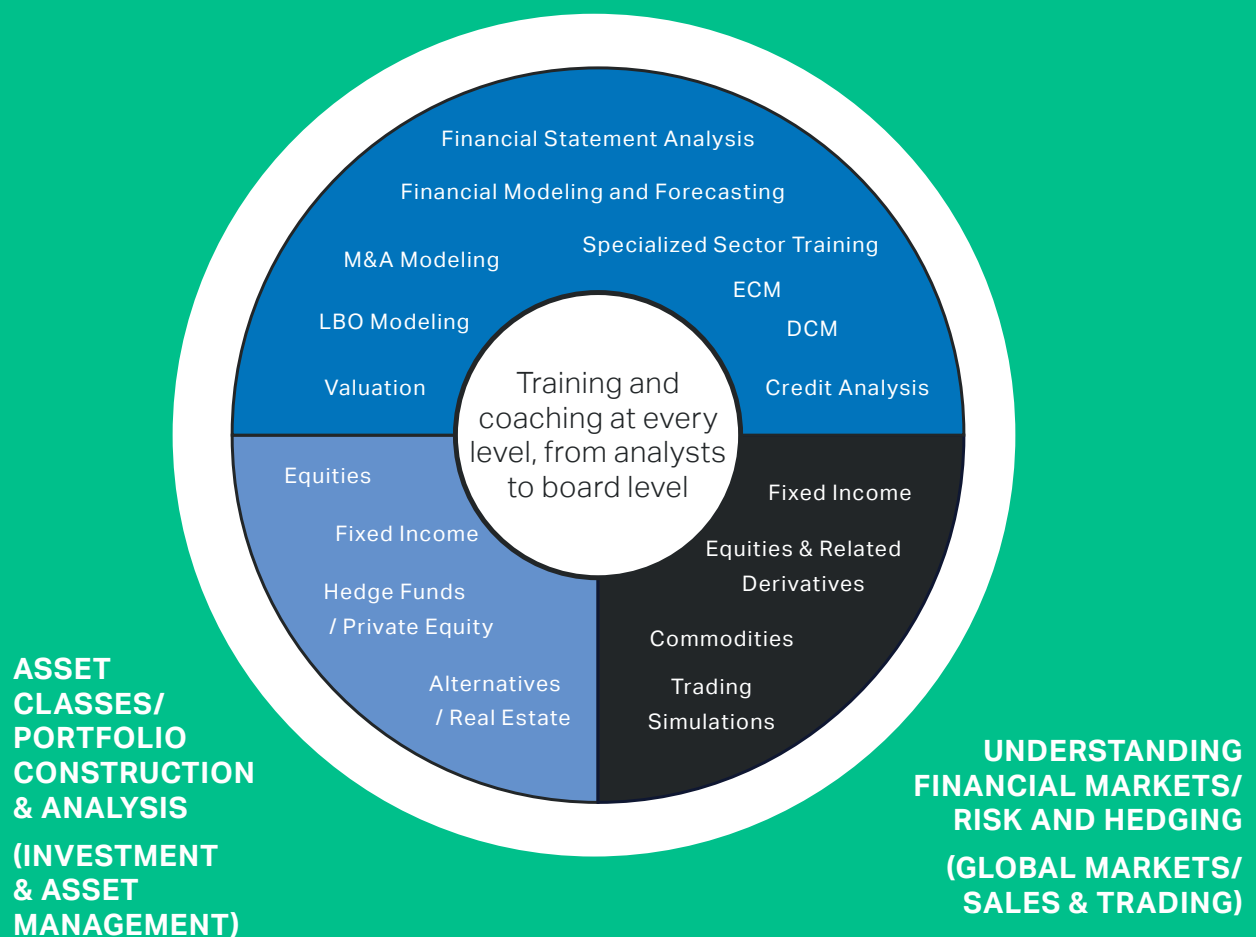
Aligned with business objectives

Working with your learning and development team, our client service managers identify and define specific learning requirements, matching program content with your business objectives. We believe in building long-term relationships based on full understanding of our clients' businesses, allowing us to deliver comprehensive, high quality learning programs for organizations of all sizes; we offer complete consistency of service whether delivering limited local interventions or large-scale international programs.

Extensive personal support

AMT's global client service team manages training calendars, course logistics, venues, attendance, evaluation and invoicing. Our client service managers provide individual support for delegates, guiding them through DELTA (online learning environment), and answering their questions before, during and after their programs. At a personal level, you can expect the same long-term approach to understanding your needs and tailoring your learning accordingly.

**SOURCING AND VALUING VIABLE
INVESTMENT OPPORTUNITIES
(CORPORATE FINANCE/PRIVATE EQUITY/M&A)**



Why AMT Training?

Exceptional Trainers

Our global network spans EMEA, AsiaPacific and the Americas. Our handpicked trainers have first-hand experience of investment banking. Our teaching teams keep up to date on the sectors and jurisdictions in which they teach, ensuring up to the minute familiarity with regulatory and legislative changes. It's no coincidence that AMT delivers training for most of the top financial institutions globally.

Exceptional Content

Our dynamic face-to-face training and interactive e-Learning courses instil and reinforce topic-based technical skills. Our range of learning pathways provide valued support at every stage of their careers. We invest heavily in course materials and supporting resources for in-house and public training whether face-to face or online.

Exceptional Support

Our local client-service teams are there at every stage of your training program, from initial enquiry to post-training delegate support. Expect a focused, personal service based on a thorough understanding of your organization's and your delegates' needs. Enjoy complete peace of mind while we manage calendars, course logistics, venues, attendance and evaluation.

Exceptional Flexibility

No two organizations are identical; at AMT, we recognise each client's unique training need for continued professional development and tailor our courses accordingly. Where delegates need something that goes beyond the structured content of our public courses, we have both the flexibility and capabilities to adapt program content. By incorporating client models, alternative methodologies and personalized in-house systems, whatever the degree of customization, you retain the choice of a fully customisable in-house or off-site delivery.

Exceptional Resources

Our investment in technology, course materials and targeted publications is second to none. Access to a curated/ growing library of digital and paper-based resources subject to rigorous review and update forms part of our growing repository of expert knowledge. Our DELTA online learning environment offers instant access to the latest versions of resources, as and when you need them.



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I still cannot believe that 8 months post training, which included modeling a globally leading company listed on the US Stock Exchange, we took a 5% position.

During the training we modeled the company from scratch, just based on publicly available financials and our in-house view on the sector. This is what I call real-life technical training with impact “

**Investment Professional, leading
Sovereign Wealth Fund (Saudi Arabia)**

Accreditations

AMT Training courses are officially accredited by the Chartered Institute for Securities and Investment (CISI) and each full day course can be logged as 6 hours of CPD for institutions including ICAEW, ACCA, CFA and solicitor regulatory authority.

Association of Chartered Certified Accountants (ACCA)

Founded in 1904, the Association of Chartered Certified Accountants is the global professional accounting body offering the Chartered Certified Accountant qualification.

Chartered Financial Analyst (CFA)

The CFA Institute is a global association of investment professionals. The organization offers the Chartered Financial Analyst designation, the Certificate in Investment Performance Measurement designation, and the Investment Foundations Certificate.

CFA UK

Founded in 1955, CFA UK represents around 12,000 investment professionals and comprises part of the worldwide network of member societies of CFA Institute (the global, not-for-profit association of investment professionals that awards the CFA designation).

Chartered Institute for Securities & Investment (CISI)

The Chartered Institute for Securities & Investment is a global professional body for those who work in the financial and investment industry.

Financial Modeling Institute (FMI)

The FMI mission is to advance the financial modeling profession by delivering and administering the Financial Modeling Certifications and supporting high quality education and training for financial professionals.

Institute of Chartered Accountants in England and Wales (ICAEW)

The Institute of Chartered Accountants in England and Wales was established by royal charter in 1880. It has over 147,000 members. Over 15,000 of these members live and work outside the UK.

In-house training

Long-term relationships allow AMT's people to develop an in-depth understanding of each client's organization. We identify unique training needs and define specific learning objectives, tailoring our courses to align with your business objectives.

Should a sponsoring organization need something that goes beyond the structured content of our public courses, we have the flexibility to adapt program content and to incorporate client financial models, methodologies and in-house systems. Whatever the degree of customization, the client retains the choice of local or off-site delivery.

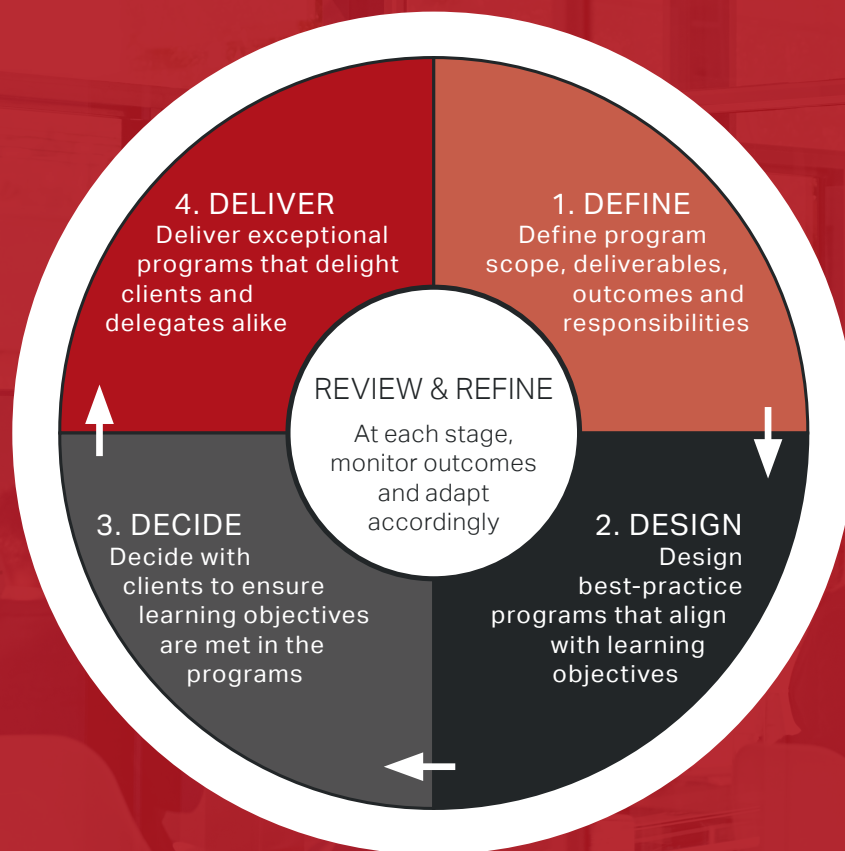
In-house training provides a personal, tailored approach to meeting your training needs. Our programs are delivered by subject-matter experts, assigned specifically for your delegates at your chosen location. AMT delivers a unique training solution that satisfies delegates' learning needs while achieving the agreed business objectives.



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Our trainer provided excellent training during the graduate training program on financial modeling and valuation, delivering it in a very clear and attentive manner.

**Investment Principal,
leading Abu Dhabi based
Sovereign Wealth Fund**



AMT Training

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